



**Proposed Insured (Please Print Legibly)**

First Name	Middle Initial	Last Name	Male or Female
Date of Birth	Age	Marital Status	Annual Income
Height	Weight	Have you had weight gain or loss of more that 10lbs in the last 12 mos? Explain:	
Cell Phone (     )	Office Phone (     )	eMail Address	

**Spousal Information**

First Name	Middle Initial	Last Name	Male or Female
Date of Birth	Age	Marital Status	Annual Income
Height	Weight	Have you had weight gain or loss of more that 10lbs in the last 12 mos? Explain:	
Cell Phone (     )	Office Phone (     )	eMail Address	

**Children / Dependents**

First Name	Last Name	Age	Male or Female
First Name	Last Name	Age	Male or Female
First Name	Last Name	Age	Male or Female
First Name	Last Name	Age	Male or Female

**Medical Questionnaire**

Answering yes to any of the following questions does not automatically disqualify you.

- |  | Client         |  | Spouse         |
|--|----------------|--|----------------|
| 1.] Have you used tobacco or nicotine products within the past three (3) years?        | ( ) Yes ( ) No |  | ( ) Yes ( ) No |
| 2.] Do you take any prescription medication, or over the counter herbal remedies?      | ( ) Yes ( ) No |  | ( ) Yes ( ) No |
| 3.] Do you have a history of cancer, diabetes, heart disease, or other health issues?  | ( ) Yes ( ) No |  | ( ) Yes ( ) No |
| 4.] Have either of your natural parents passed prior to age 60 due to cancer or heart? | ( ) Yes ( ) No |  | ( ) Yes ( ) No |

Provide an explanation if you answered "Yes" to any of the questions above.

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CLIENT: How would you rate yourself in regards to your current overall health condition?      ( ) - Avg ( ) Avg ( ) + Avg  
 SPOUSE: How would you rate yourself in regards to your current overall health condition?      ( ) - Avg ( ) Avg ( ) + Avg

**QUOTE REQUEST**

CLIENT INSURANCE AMOUNT: \$ \_\_\_\_\_ SPOUSE INSURANCE AMOUNT: \$ \_\_\_\_\_

CLIENT COVERAGE PERIOD: ( ) 10 Year ( ) 15 Year ( ) 20 Year ( ) 30 Year ( ) Permanent / End of Life Inheritance

SPOUSE COVERAGE PERIOD: ( ) 10 Year ( ) 15 Year ( ) 20 Year ( ) 30 Year ( ) Permanent / End of Life Inheritance

Please return this quote request to Chuck Taylor by fax: 612-437-4920 or via email: [chuck.taylor@fourpointsadvisory.com](mailto:chuck.taylor@fourpointsadvisory.com)



**1a. Replacement of Lost Wages**

How much would it take to replace lost income and wages?

Monthly Wage to be Replaced \$ \_\_\_\_\_ ( / ) assumed interest rate \_\_\_\_\_ % (X) 12 Mo. \$ \_\_\_\_\_

**1b. Final Expenses**

These are bills and expenses presented for payment after death, which will have to be paid.

Burial Expenses	Attorney & Executor's Fees	Federal Estate Taxes	
Medical & Hospital Expenses	Probate Court Fees	State Death Taxes	\$ _____

**1c. Personal Debt & Loan Repayments**

These are the personal debt obligations that a person accumulates during their lifetime.

Credit Card Balances	Auto Loans	Education Loans	
Outstanding Bills	Home Improvement Loans	Personal Bank Loans	\$ _____

**1d. Mortgage or Rent Protection**

What would it take to pay-off your mortgages or provide for 2 years of rent?

Mortgage \$ \_\_\_\_\_ Remaining Term: \_\_\_\_\_ yrs 24 Mos Rent \$ \_\_\_\_\_ \$ \_\_\_\_\_

**1e. Education Funding**

If applicable, how much will be needed to ensure your child gets a proper education?

2-Year College \$	4-Year College \$	Vocational Degree \$	\$ _____
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**1f. Child Daycare or Disabled Child Care**

How much would you need to pay for childcare services?

Homecare \$	Daycare \$	Pre-School \$	\$ _____
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**1g. Short Term Financial Reserves**

How much would you need to create an emergency reserve fund for at least 24 months?

Job Loss	Automotive	Reserve Fund	
Home Repairs	Medical	Other Expenses	\$ _____

**1h. Inheritance**

Would you like to leave an inheritance to your heirs?

Number of Heirs: \_\_\_\_\_ X Inheritance Amount per Heir: \_\_\_\_\_ \$ \_\_\_\_\_

**FUNDING TOTAL OF LINES 1a. - 1h.** \$ \_\_\_\_\_

**Existing Permanent Insurance**

Policy Type: \_\_\_\_\_ Coverage \$: \_\_\_\_\_

Policy Type: \_\_\_\_\_ Coverage \$: \_\_\_\_\_

Policy Type: \_\_\_\_\_ Coverage \$: \_\_\_\_\_

Policy Type: \_\_\_\_\_ Coverage \$: \_\_\_\_\_

Less Total Existing Insurance ( - ) \$ \_\_\_\_\_

**REQUIRED INSURANCE : \$ \_\_\_\_\_**